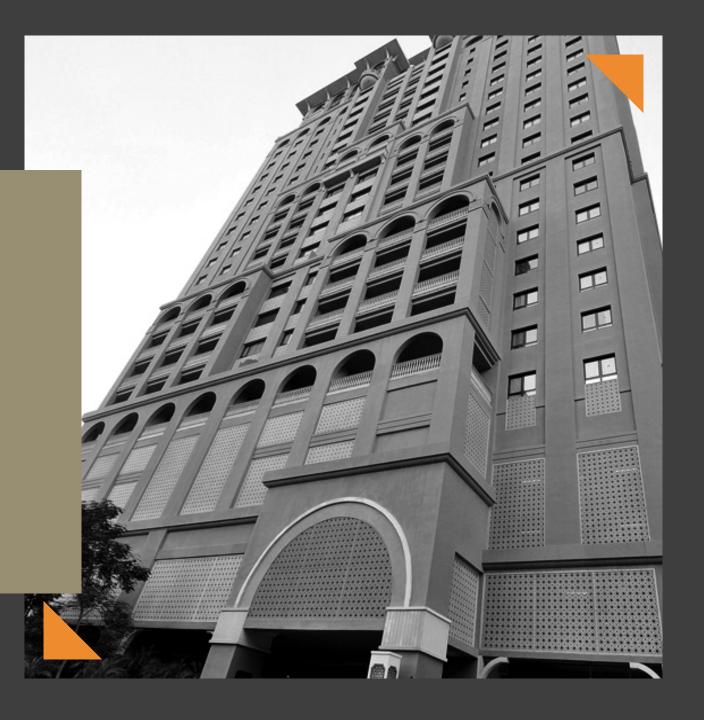






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## company overview

DOHA PROPERTY MANAGEMENT, the subsidiary of IBN AJAYAN PROJECTS and IBIN AJAYAN GROUP continues to have a solid reputation in professional property and facility management solutions through offering complete integrated real estate solutions to its clients.

DPM's diverse portfolio includes residential, commercial, hospitality, public, entertainment and sports projects.

Doha Property Management manages each property as if it is their own. DPM provides property management direction that eventually increases the value of clients' investments.

Moving forward, DPM is handling 50 different projects and two leading government projects in Qatar, which reinforces its position as one of Qatar's best property and facility management companies.

# the team

DPM is composed of 500 multi-skilled and client-centered specialists that can manage and provide creative solutions for your operational requirements in accordance with international standards, on time and within the budget.

# why choose us?

Our team comprises of:

- **D** edicated consultants who work hard until the the goal is achieved.
- P assionate professionals who strive to attain excellence in every project.
- M eticulous experts who ensure great attention to details.



#### Mr. Mohammed Bin Mahdi Bin Ajayan Al Ahbabi

Qatar Advisory Council Member Board Member of Qatar Chamber of Commerce and Industry. Chairman Ibin Ajayan Group. Chairman Ibn Ajayan Projects.

# chairman's message

Today, across the world, business development models are being reshaped and companies that do not respond to these changes are at the irrevocable risks that affect their long-term prospects. At DPM, we have always tried and successfully coped with the economic progress witnessed by the state of Qatar. We believe in the vision of the state of Qatar.

We see the transformation around us as promising opportunities to innovate and build successful business models. As a diversified group of establishments that upholds international standards in many products and services, we are also a part of Qatar's growing global trade.

Over the years, our professional belief in ethics and quality has evolved into a set of corporate standards and practices which we use as our benchmark for excellence. With the support of over 3000 dedicated team members, we shall continue to move forward in step with the major developments that are rapidly taking place at home and around the World.

We are sharpening our strategy to be one of the most valuable and most innovative international companies based in Qatar. Our goal is to be a company that creates enormous value for our customers and the economy. Under the guidance and superior vision of H.H. The Emir, Sheikh Tamim Bin Hamad Al-Thani, Qatar will definitely become one of the region's main economic powers and we will always try to contribute to our country's promising future.

#### Mohammed Bin Mahdi Bin Ajayan Al Ahbabi

Chairman Doha Property Management

### our vision

To better serve our communities by constantly applying our proficiencies and technologies in providing exceptional results that sustains invigorates and enhances them through secure economical solutions.

## our mission

- To uphold excellence and safety while delivering competitively priced ventures punctually.
- To enrich the living standards of the expatriate community.
- To earn our clienteles confidence by working meticulously in providing business brilliance.
- To surpass our clienteles KPI's and expectancies by delivering novel and adaptable solutions

### our services

DPM specializes in a full range of property related services that can be categorized into facility and property management, consultancy and construction services.

DPM assures its clients that the overall objectives of our clients are met and everything is well maintained and kept at a high standard, so its clients will be satisfied.

With more than 1 million sqm of projects, we have established our services and creative solutions according to our client's requirements.

#### Preventive and Planned Maintenance (PM) such as:

#### Hard facility Management services such as:

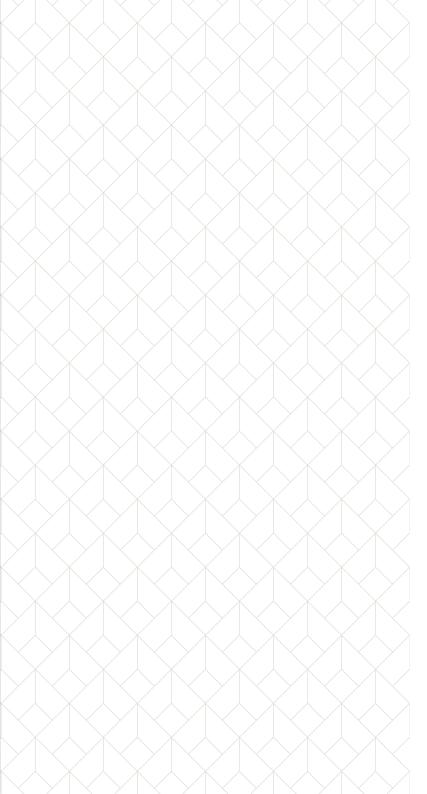
- Complete asset management strategies
- Mechanical and electrical corrective maintenance (MEP)
- HVAC
- Landscaping

#### Soft Services such as:

- Security Guards
- HSE
- House Keeping
- Pest Control
- Waste Management
- Catering
- Laundry

#### Property management solutions such as:

- Property Assessment
- Property Marketing
- Commercial Lease Administration
- Managing Tenants
- Financial & Accounting Services



# project management

DPM has structured its organization based on their specific field of expertise to successfully attend to the requirements of its clients. This structure effectively assures from concept to completion of every project.

Develop a plan that includes the scope of work, timeframe, cost, quality management, convenience, and customer satisfaction.

Proceed with the execution – The team will be involved in the process of executing and completing the project.

M onitor – While the plan is being executed, DPM ensures that the project is on track.

AT DPM, we emphasize that we are a one-stop shop for facility and project management and consultancy services.

- Project Execution Planning & Process
- Programmed Management
- Scenario Planning
- Risk Analysis, Mitigation & Management
- Value Engineering
- Resource Management
- Project Team Co-ordination

- Communication and Information Management
- Health and Safety Process
- Quality Control & Assurance
- Cost Management
- Change Control Management
- Project Close-out & Handover

## building and construction

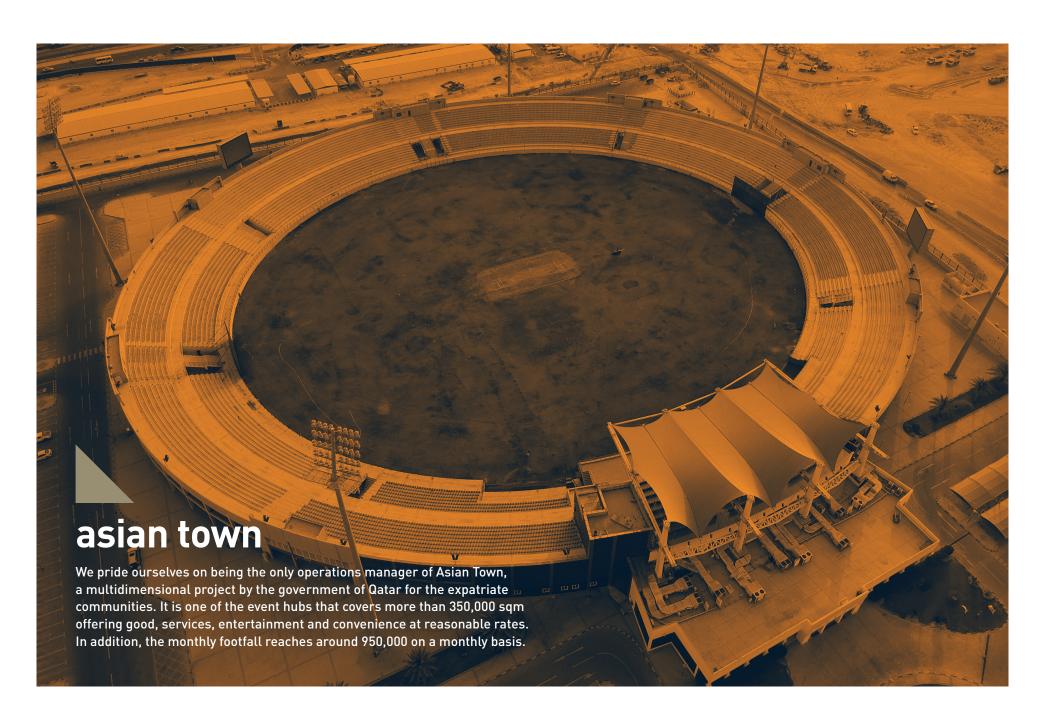
DPM provides complete construction services on time, within the budget and the specifications of the owners.

One of the assets of any organization is its people. Driven by DPM's vision and mission, DPM ensures its commitment of excellent service to its shareholders, employees, suppliers, and clienteles to work towards the success of a lasting contribution in the field of building and construction and to make the developments safe and sustainable for future generation.

DPM also continues to adopt in the era of advanced technologies to be able to execute the works innovatively and exceptionally.

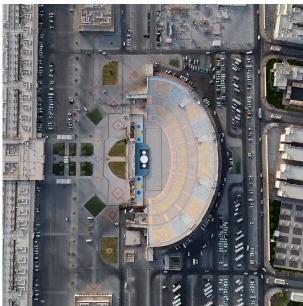


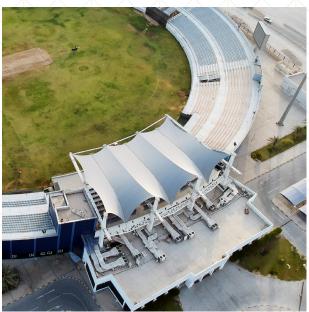








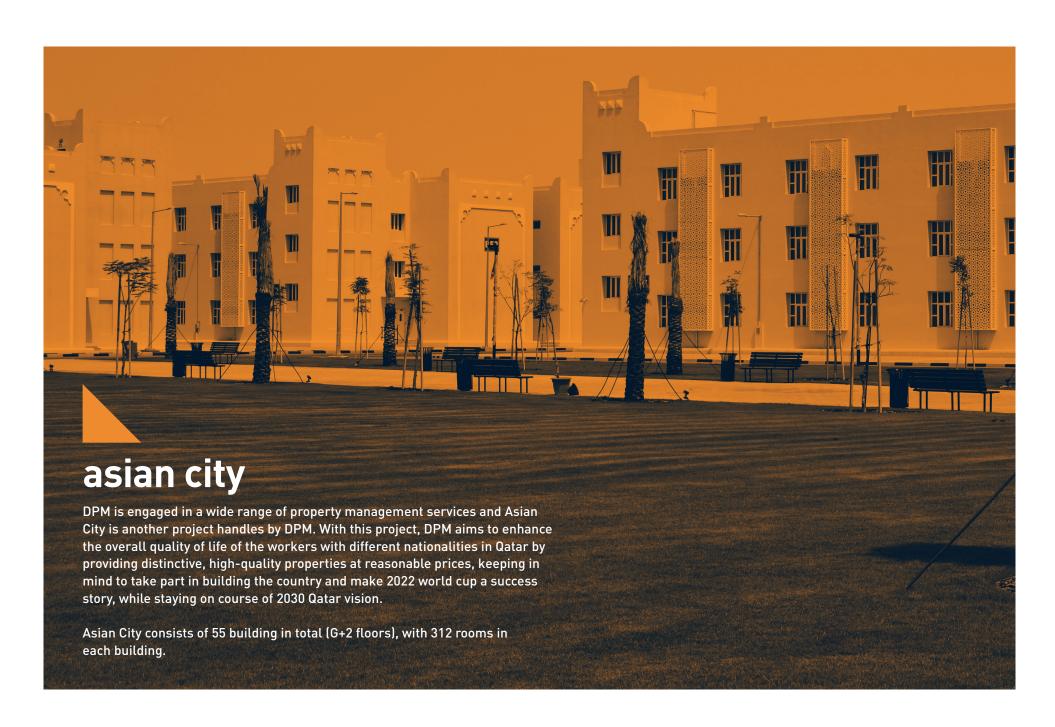




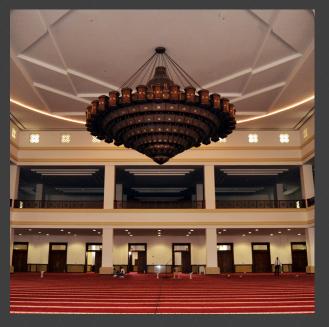
#### Asian Town facilities include:

- The biggest cricket stadium in Qatar with a capacity of 13,000
- Largest Amphitheater in Qatar with a capacity of 16,000
- Plaza Mall with more than 230 shops
- Four Movie Theaters/Cinemas
- Hypermarket
- Recreation Halls

As the manager of Asian Town, we have successfully organized some celebrities concerts and International Cricket matches and tournaments for cricket superstars, cultural shows, bazaars, and community events.





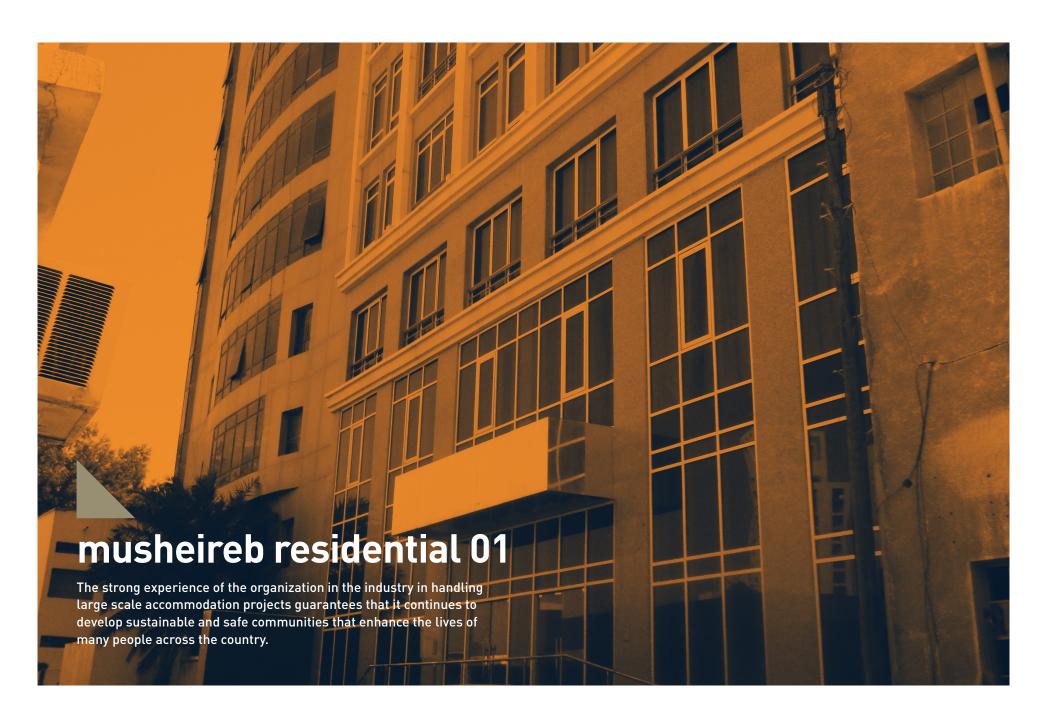






#### General Accommodation Specifications:

- Room area of 24m² accommodates up to four persons
- Window Air Condition
- 6 large kitchens & six dining halls
- 6 security rooms and six laundry rooms
- In less than one year of operations, Asian City occupancy has grown from 0% to 100%.
- Services provided include but not limited to the following:
- Property marketing
- Tenancy management
- Commercial Lease administration
- Accounting & Financial reporting
- Property maintenance and operations
- Safety & Security services
- Guards and CCTV surveillance 24/7
- Housekeeping of accommodation
- Cleaning of all common areas
- Pest control
- Help Desk ( 24 hours)
- Health Centre
- Fire protection (FM-200 system)
- Catering
- Laundry













#### Project Features:

- Fully-furnished Elegant Living Room
- Visitor's zone
- Dining zone
- Fully-furnished and well-designed bedroom
- Modular kitchen
- Spacious bathroom
  The total area is around 54sqm
- Total of 80 apartments





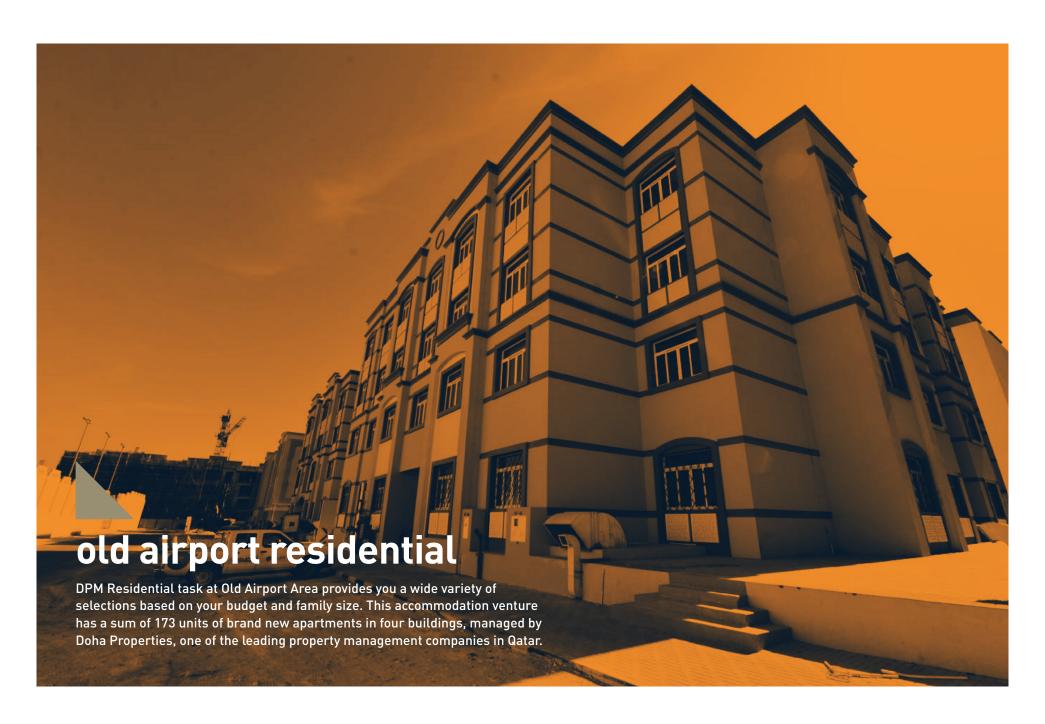






### DPM provides the following services for this project:

- Cleaning
- Maintenance 24/7
- Power & Water
- Sewage Expulsion
- Pest Control
- Securities day in and day out
- Help Desk 24/7
- Green Area
- Safety 24/7
- Medical Aid Service 24/7
- Indoor & Outdoor Recreations











#### **Apartment Specifications:**

- Total of 173 apartments in 4 structures
- One bhk with 72.6 sqm and 116.5 sqm
- Two bhk with 148.5 sqm area
- Three bhk with 167.5 sqm area

#### DPM provides:

- Common area cleaning
- Securities 24/7
- Help Desk 24/7
- Maintenance
- Covered parking









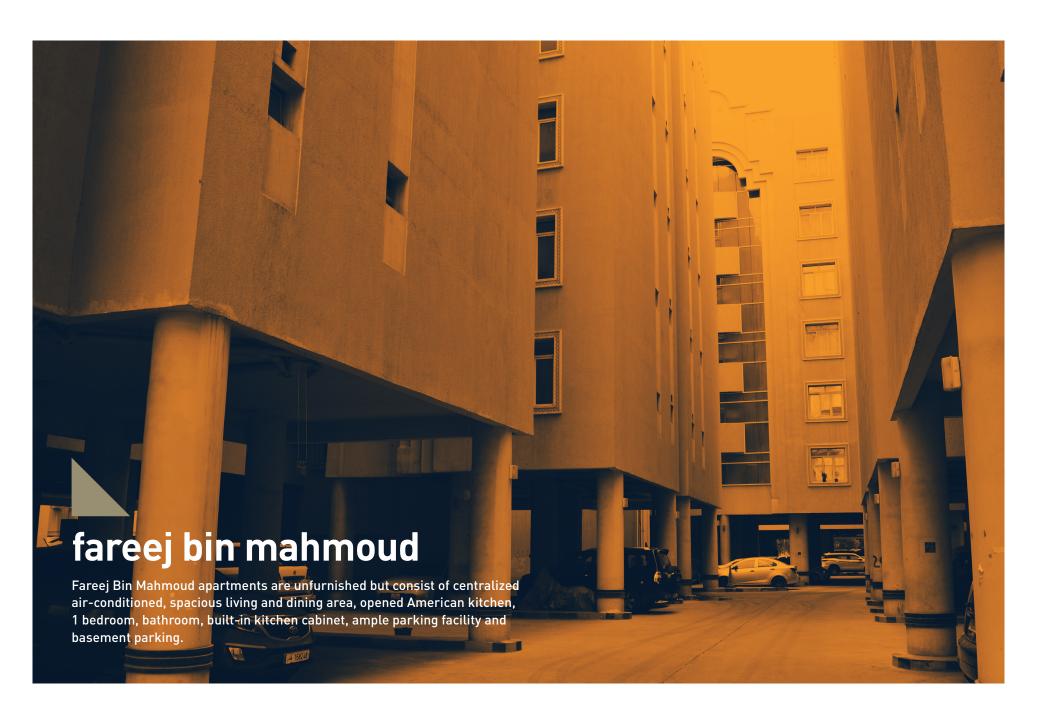


### Convenience:

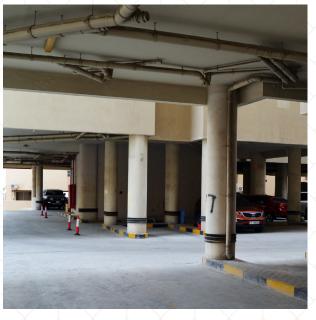
- Painted plastered walls and soffit
- Air-conditioned
- Dedicated parking spot for each unit
- All rooms feature double glazed windows

#### Kitchen:

- Kitchens fitted with cabinets, counter top.
- Ceramic tiled floors
- Covered kitchen cabinet
- Stainless Steel Sink











#### Apartment Specifications:

- Total of 200 apartments in 4 buildings
- One bhk with 85 sqm
- Two bhk with 148.5 sqm area

DPM provides the following to Fareej Bin Mahmoud Project:

- Common area cleaning
- Securities 24/7
- Help Desk 24/7
- Maintenance
- Covered parking

